

HAND KNITTING by NUMBERS



A medium weight hand-knitted wool jumper is priced at £250 in a shop.

- the retailer mark-up means the wholesale price might be around £100.
- good wool yarn could cost roughly £35.
- leaving **£65 for labour and everything else.**



It takes a skilled knitter 25-30 hours to complete one simple jumper.



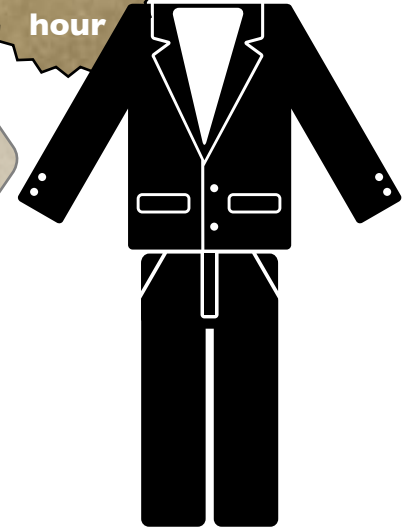
£2/hour? Would you work for

Women's work?

Shopping on Savile Row?

Here's what you might expect to pay for a garment hand-made by either a knitter or a tailor.

Pay **£15+ / hour**

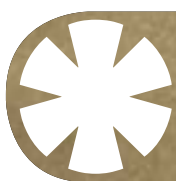


HAND SEWN SUIT	
Your price	£3500
Shop mark-up	-£2100*
3m fabric, linings, trim	-£200
80 hours labour	= £1200

Pay **£2.65 / hour**



HAND KNITTED SWEATER	
Your price	£500
Shop mark-up	-£300*
1kg cashmere	-£120
30 hours labour	= £80



These figures are generalised. At most shops 2.5 x WHOLESALE = RETAIL PRICE, so that WHOLESALE = RETAIL PRICE / 2.5. In this example, the shop RETAIL PRICE - (RETAIL PRICE / 2.5) = MARK-UP. But mark-ups on bespoke suits are mostly on materials, not labour – so the tailor receives much more for his work.



Savile Row tailors tend to be men and can earn £50k+.

Hand-knitters tend to be women and work from home. They're paid on a piece rate.

